

Pre-Trip Client Profile

Such information as you provide helps us to identify the most appropriate properties in the best possible area, within your budget. This will be faxed to our offices at destination before you leave. Make extra notes if you wish, an extra sheet perhaps, likes and dislikes. It all helps. The more candid you are the better the choice and the easier the experience.

Date _____ Where you first heard of us _____

Names _____ Address _____

Home Tel. No. _____ Work _____ Mobile _____

E-Mail _____ Occupation _____

Are you familiar with the area _____

For what purpose is your new home _____

2nd Residence/holiday _____ Permanent _____ Investment _____

Type of area sought. Urbanisation _____ rural _____ beach _____ town _____

Type of property preferred Villa _____ town house/bungalow _____ apartment _____

Have you an aversion to high-rise apartment's _____

No. of bedrooms _____ New or Re-sale _____ **Budget inc. 10% VAT and legal costs** _____

Do you own property _____ market value _____ Amount still owed _____ or Rent _____

Our independent second mortgage service can source sufficient funds for you to meet your first staged payment. Would you like a free no obligation telephone call to explain the service? _____ Best time to call _____

Do you appreciate the need to raise a minimum of 20% of the purchase price within 60 days _____

Self employed _____ employed _____ unemployed _____ semi-retired _____ retired _____ of independent means _____

You will be required to have on hand a £2,000 deposit (cheque, credit card or cash) to reserve a property if you wish to purchase.

When ideally would you like completion _____ Have you been on an inspection trip before _____

Leave Blank _____

Leave Blank _____

Any additional comments that will help your host to identify the property most appropriate to your needs:

Note: As sales are on first come first served basis it is important that decision makers are on the viewing trip.

Southern Comfit International

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**Member International Property Agents & Dealers Association / Liverpool Chamber of Commerce and Industry /
Liverpool Business Association No 809**

Southern Comfit's Viewing Trips

The Big Difference

We are flexible on dates so fitting in with your requirements. No sharing, you stay in a well-appointed hotel as our private guest. You are never regimented (school parties!) and there are no presentations, seminars to attend, etc. My colleague will be your host alone; again no sharing.

We are much more relaxed and pressure is unheard of. If you want a little time and space, an evening together perhaps, that isn't a problem. We are sensibly flexible (and supportive) on payment schedules and transfers.

Remember too; as Southern Comfit deals direct with the builder there are no third parties to go through; plus you save money!

SPAIN

Our clients pay their own airfares on flights they have booked or we can book on their behalf if they wish. Southern Comfit's clients pay only £85 per person, maximum two. The difference between flight costs is met by Southern Comfit up to £150 per person. **Example:** A couple's airfare comes to £223.00 will receive a refund of £53.

FLORIDA

We can arrange your flights at a special discounted rate and hotel (Howard Johnson Plaza Resort – close to Universal Studios at just \$39.03 p.r.p.n inc. tax). Alternatively you can arrange your own flights. If you wish we can even arrange for you to stay in one of our clients' villas at just \$85 per night. Three nights refunded on purchase.

CYPRUS

Cyprus Clients pay just £125 per person which will cover airfares and accommodation. Ask for special Cyprus or Bulgaria booking forms. These will be e-mailed or posted to you.